

Problem Set 5 Preferences, Utility, Utility Maximization, Marshallian demand.  
Short Answers

1. The strict preference ordering,  $\succ$ , is

- (a) asymmetric: If  $x \succ y$  then, by definition, (1)  $x \succeq y$  and (2)  $y \not\succeq x$ . If  $y \succ x$  then (3)  $y \succeq x$  and (4)  $x \not\succeq y$ . Clearly, (3) contradicts (2) and (4) contradicts (1). Hence,  $x \succ y \Rightarrow y \not\succeq x$ .
- (b) transitive: If  $x \succ y$  and  $y \succ z$  then (1)  $x \succeq y$  (2)  $y \not\succeq x$  (3)  $y \succeq z$  and (4)  $z \not\succeq y$ . Transitivity of  $\succeq$ , (1), and (3) imply that (5)  $x \succeq z$ . Suppose  $z \succ x$ . This implies, along with transitivity of  $\succeq$  and (1) that  $z \succeq y$ . But this contradicts (4). Conclude that (6)  $z \not\succeq x$ . Now, (5) and (6) imply that  $x \succ z$ .
- (c) negatively transitive: Write the transitivity of  $\succeq$  as  $z \succeq y$  and  $y \succeq x \Rightarrow z \succeq x$ . The contrapositive statement is

$$z \not\succeq x \Rightarrow z \not\succeq y \text{ or } y \not\succeq x.$$

By completeness,

$$\begin{aligned} z \not\succeq y &\Rightarrow y \succ z \\ y \not\succeq x &\Rightarrow x \succ y \end{aligned}$$

Hence,

$$z \not\succeq x \Rightarrow y \succ z \text{ or } x \succ y \tag{1}$$

Finally,

$$x \succ z \Rightarrow z \not\succeq x \tag{2}$$

by definition of  $\succ$ . Then (1) and (2) imply that

$$x \succ z \Rightarrow x \succ y \text{ or } y \succ z$$

2. Since  $u(x)$  represents  $\succeq$ ,

$$x \succeq y \Leftrightarrow u(x) \geq u(y) \text{ for all } x, y \text{ in } X.$$

Complete: We must have  $u(x) \geq u(y)$  or  $u(y) \geq u(x)$  for all  $x, y$  in  $X$ . Hence  $x \succeq y$  or  $y \succeq x$  for all  $x, y$  in  $X$ .

Reflexive: Since  $u(x) = u(x)$  for all  $x$  in  $X$  we must have  $x \succeq x$  for all  $x$  in  $X$ .

Transitive: Since  $u(x) \geq u(y)$  and  $u(y) \geq u(z)$  implies that  $u(x) \geq u(z)$  for all  $x, y, z$  in  $X$  we must have

$$x \succeq y \text{ and } y \succeq z \text{ implies that } x \succeq z \text{ for all } x, y, z \text{ in } X.$$

3. Let  $\mathcal{U} = \{u : u(x) = u \text{ for some } x \text{ in } X\}$  be the range of the function  $u(x)$ . Define a mapping,  $f : \mathcal{U} \rightarrow R$ , by

$$f(u) = w(x) \text{ if } u = u(x) \text{ for some } x \text{ in } X.$$

We want to show that i) for every  $u \in \mathcal{U}$ ,  $f(u)$  is defined and is unique and ii)  $f$  is monotonic on  $\mathcal{U}$ .

i) By the definition of  $\mathcal{U}$ , for every  $u \in \mathcal{U}$ , there exists at least one  $x$  in  $X$  such that  $u = u(x)$  and, hence,  $f(u)$  has at least one value for every  $u \in \mathcal{U}$ . To show that  $f(u)$  is unique, suppose not. I.e., suppose  $u = u(x) = u(x')$  and  $w(x) \neq w(x')$  for  $x, x' \in X, x \neq x'$ . According to  $u, x \sim x'$ , and according to  $w, x \succ x'$ . This is a contradiction. Hence,  $f(u)$  is unique.

ii) Suppose  $u \in U, u' \in U, u > u'$ . Then, for some  $x, x' \in X, u = u(x) > u(x') = u', x \succ x'$ , and  $w(x) > w(x')$  since  $u$  and  $w$  represent the same preference ordering. We conclude that  $f(u) > f(u')$ , thus  $f$  is monotonic.

#### 4. Homothetic preferences

- (a) If the utility function is homogeneous of degree one then for all  $x$  and  $y$  in  $X, x \sim y \Leftrightarrow u(x) = u(y) \Leftrightarrow ku(x) = ku(y) \Leftrightarrow u(kx) = u(ky) \Leftrightarrow kx \sim ky$ . Conversely, suppose  $\succeq$  is homothetic.. Using Varian's construction, let  $e = (1, 1, \dots, 1) \in R_+^k$ . Then  $u(x)e \sim x$  and  $u(kx)e \sim kx$  for all  $k \geq 0$ . By homotheticity,  $u(x)e \sim x \Rightarrow ku(x)e \sim kx$ . Since  $\sim$  is transitive,  $u(kx)e \sim ku(x)e$ . Since  $\succeq$  is strongly monotonic,  $u(kx) = ku(x)$  for all  $k \geq 0$ .
- (b) All monotonic transformations of  $u(x)$  1) represent the homothetic preference ordering and 2) are homothetic functions since  $u(x)$  is homogeneous of degree one.

#### 5. Preference ordering

- (a) Yes,  $u$  and  $w$  represent the preference ordering since  $w = \ln u$  is monotonic for  $u \geq 0$ .
- (b) Yes,  $u$  and  $w$  represent the preference ordering since  $w = u^3$  is monotonic for  $u \geq 0$ .
- (c) No,  $u$  and  $w$  do not represent the preference ordering. According to  $u, u(4, 4) = 16 > 9 = u(1, 9)$ , i.e.  $(4, 4) \succ_u (1, 9)$ . But according to  $w, w(4, 4) = 8 < 10 = w(1, 9)$ , i.e.,  $(1, 9) \succ_w (4, 4)$ . Hence,  $u$  and  $w$  do not represent the same preferences.
6. Suppose Tom's Marshallian demand function is  $\mathbf{x}^T(\mathbf{p}, m)$  and Jerry's Marshallian demand function is  $\mathbf{x}^J(\mathbf{p}, m)$ . Then

$$\mathbf{p} \cdot \mathbf{x}^T(\mathbf{p}, m) = m$$

and

$$\mathbf{p} \cdot \mathbf{x}^J(\mathbf{p}, m) = m$$

Moreover,

$$u(\mathbf{x}^T(\mathbf{p}, m)) \geq u(\mathbf{x}) \text{ for all } \mathbf{x} \text{ such that } \mathbf{p} \cdot \mathbf{x} \leq m$$

if and only if

$$f(u(\mathbf{x}^T(\mathbf{p}, m))) \geq f(u(\mathbf{x})) \text{ for all } \mathbf{x} \text{ such that } \mathbf{p} \cdot \mathbf{x} \leq m$$

if and only if

$$w(\mathbf{x}^T(\mathbf{p}, m)) \geq w(\mathbf{x}) \text{ for all } \mathbf{x} \text{ such that } \mathbf{p} \cdot \mathbf{x} \leq m.$$

Hence, Tom's Marshallian demand function solves Jerry's utility maximization problem. In similar fashion one can show that Jerry's Marshallian demand function solves Tom's utility maximization problem. We conclude that  $\mathbf{x}^T(\mathbf{p}, m) = \mathbf{x}^J(\mathbf{p}, m)$ .

7. Find the Marshallian demand functions for the utility function given by

$$\tilde{u}(x_1, x_2) = Ax_1^{b_1}x_2^{b_2}, \quad b_1 > 0, b_2 > 0, \quad (3)$$

and find the Marshallian demand functions for the utility function given by

$$u(x_1, x_2) = x_1^a x_2^{1-a} \quad a > 0. \quad (4)$$

They are, respectively,

$$x_1 = \frac{b_1}{b_1 + b_2} \frac{m}{p_1} \text{ and } x_2 = \frac{b_2}{b_1 + b_2} \frac{m}{p_2} \quad (5)$$

and

$$x_1 = a \frac{m}{p_1}, x_2 = (1 - a) \frac{m}{p_2}. \quad (6)$$

(a) Obvious.

(b) It is given by  $\tilde{u} = Au^{b_1+b_2}$ .

8. The Marshallian demand functions are:

$$x_i = \frac{a_i}{p_i} \frac{m}{\sum a_j} = \frac{a_i m}{p_i \sum a_j}, i = 1, \dots, k.$$

9. The Marshallian demand functions are:

$$x_1 = \frac{a \left( m - \sum_{j=1}^2 p_j \gamma_j \right)}{p_1} + \gamma_1, \quad x_2 = \frac{(1 - a) \left( m - \sum_{j=1}^2 p_j \gamma_j \right)}{p_2} + \gamma_2$$

10. The Marshallian demand functions are:

$$x_i = \frac{\left(\frac{p_i}{a_i}\right)^{\frac{1}{\rho-1}}}{\sum_{j=1}^n p_j \left(\frac{p_j}{a_j}\right)^{\frac{1}{\rho-1}}} \left[ m - \sum_{j=1}^n p_j \gamma_j \right] + \gamma_i, i = 1, \dots, n.$$

11. For the form of the indirect utility function note that

$$\begin{aligned} v(p, m) &= \max_x \{u(x) : px = m\} \\ &= \max_x \left\{ m \cdot u\left(\frac{x}{m}\right) : p\frac{x}{m} = 1 \right\} \\ &= m \max_{x/m} \left\{ u\left(\frac{x}{m}\right) : p\frac{x}{m} = 1 \right\} \\ &= mv(p, 1). \end{aligned} \tag{7}$$

Apply Roy's Identity to (7) to show that  $x_i(p, m) = x_i(p, 1)m$ . This assumes that we have demand functions. If consumer choice is not unique we can show something more general about consumer demand. For each  $(p, m)$ , let  $X(p, m)$  be the *set* of preference maximizers, i.e.,

$$X(p, m) = \{x^* : px^* \leq m \text{ and } x^* \succeq x \text{ for all } x \text{ such that } px \leq m\}$$

Then,

$$\begin{aligned} X(p, tm) &= \{x' : px' \leq tm \text{ and } x' \succeq x \text{ for all } x \text{ such that } px \leq tm\} \\ &= t \left\{ \frac{x'}{t} : p\frac{x'}{t} \leq m \text{ and } \frac{x'}{t} \succeq \frac{x}{t} \text{ for all } x \text{ such that } p\frac{x}{t} \leq m \right\} \\ &= t \{\hat{x} : p\hat{x} \leq m \text{ and } \hat{x} \succeq z \text{ for all } x \text{ such that } px \leq m\} \\ &= tX(p, m) \end{aligned}$$

12. The indirect utility functions and the expenditure functions are:

(a) 
$$v(p_1, p_2, m) = \frac{m}{a_1 p_1 + a_2 p_2}.$$

and

$$e(p, u) = (a_1 p_1 + a_2 p_2) u.$$

(b)

$$v(p_1, p_2, m) = \frac{m}{\min\left\{\frac{p_1}{b_1}, \frac{p_2}{b_2}\right\}}$$

and

$$e(p, u) = \min\left\{\frac{p_1}{b_1}, \frac{p_2}{b_2}\right\} u.$$

13. Yes. The function  $v(p, m)$  is homogeneous of degree zero in  $(p, m)$ . Moreover,

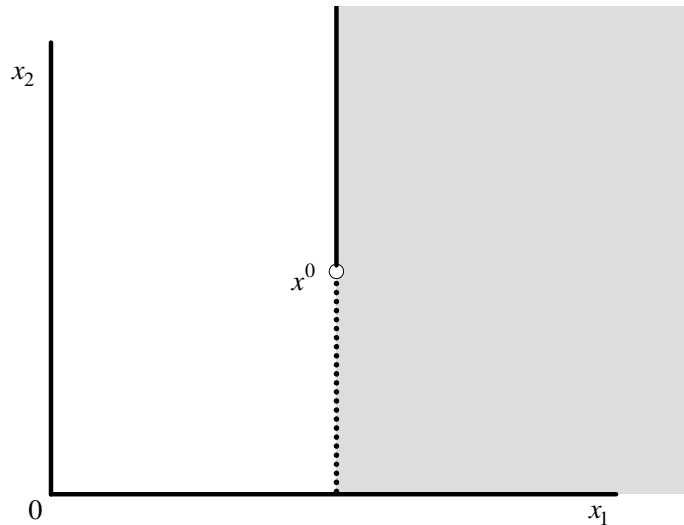
$$\begin{aligned}\frac{\partial v(p, m)}{\partial p_i} &= \frac{p_i}{m} \left(-\frac{m}{p_i^2}\right) = -\frac{1}{p_i} < 0, \quad i = 1, \dots, k. \\ \frac{\partial^2 v(p, m)}{\partial p_i^2} &= \frac{1}{p_i^2}, \quad i = 1, \dots, k. \\ \frac{\partial^2 v(p, m)}{\partial p_i \partial p_j} &= 0, \quad i \neq j\end{aligned}$$

and therefore,  $v(p, m)$  is decreasing and convex in prices.

14. Lexicographical preferences.

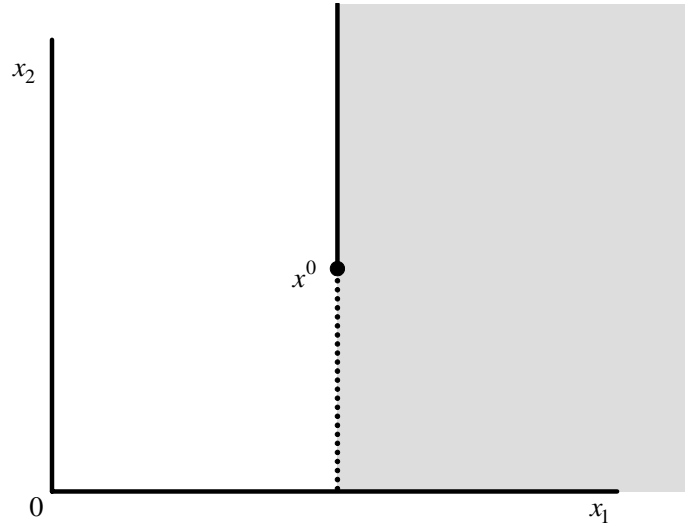
(a) For any commodity bundle,  $x^0 = (x_1^0, x_2^0) > 0_2$  sketch the following sets.

i.  $\succ (x^0) = \{x = (x_1, x_2) \geq 0_2 : x \succ x^0\}$



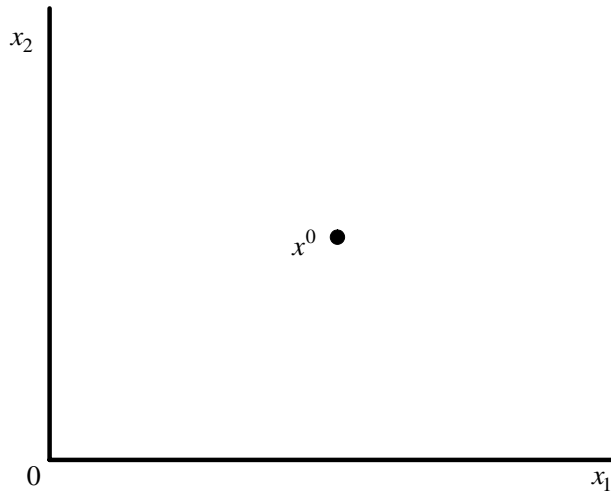
$\succ (x^0)$  includes every bundle above  $x^0$  on the solid line and every bundle to the east of  $x^0$  (the shaded area). It does not include  $x^0$  nor the bundles below  $x^0$  on the dotted line.

ii.  $\succ (x^0) = \{x = (x_1, x_2) \geq 0_2 : x \succ x^0\}$



$$\succ (x^0) = \succ (x^0) \cup \{x^0\}$$

iii.  $\sim (x^0) = \{x = (x_1, x_2) \geq 0_2 : x \sim x^0\}$



$$\sim (x^0) = \{x^0\}$$

(b) The Marshallian demand functions are  $x_1^* = m/p_1$  and  $x_2^* = 0$ .

15. True or False? Justify your answer.

(a) This is TRUE. Reuse the argument in the answer to 6 to show that they have the same Marshallian demands. Then substituting identical demands into identical utility functions must generate identical indirect utility functions.

- (b) This is FALSE. Proof by counterexample.
- (c) If two consumers have the same complete, transitive, and continuous preferences then they have the same Marshallian demand functions.
- This is TRUE. Under the given assumptions they have identical utility functions. Again, reuse the argument in the answer to 6 to show that they have the same Marshallian demands.